

recruitment
garage

How to get more clients



Building your gameplan



The AAA Client Growth System

Presented

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The AAA Client Growth System

How to attract all the "A" grade clients you want, without having to convince, hard sell or work yourself into the ground.

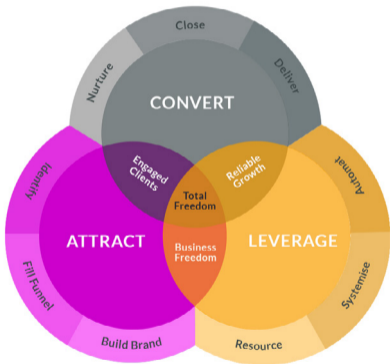
What's my biggest obstacle to getting new clients?

Growth Trajectory

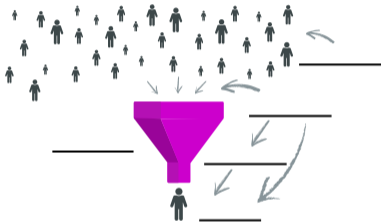


The Opportunity

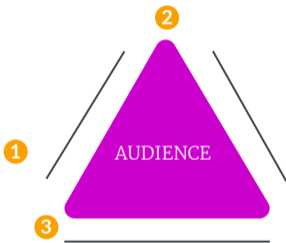
The Scale Project™



The AAA Client Attraction System



The 3 keys to creating a sizeable and viable audience:



Start with the end in mind

The number of prospects you would like (you can always add to this overtime this is to get you started).

Also add the detail of your ideal prospect or prospects i.e Job title, location.

Systemised, Automated Process

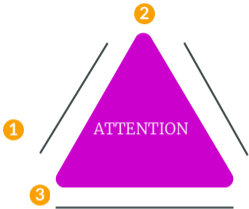
Steps to Systemise:

1. _____

2. _____

3. _____

The 3 keys to capturing attention.



Steps to Engagement:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

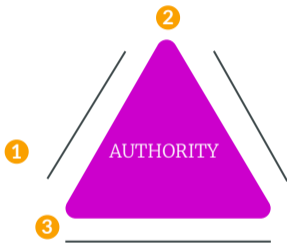
Three BIG Problems

As a starting point today, write down 3 issues you believe are top of mind in your market that you can ratify with your clients

One To Many

The steps to creating a one to many work flow?

The 3 keys to maintaining authority:



What would a good 12 months look like? Take Action

What is your next step in building your AAA Client Attraction System?
